



REQUEST FOR PROPOSALS

**CENTRAL WEST VIRGINIA REGIONAL AIRPORT
AUTHORITY**

BADGING AND ACCESS CONTROLS SYSTEM

June 26th 2026

PURPOSE OF REQUEST

The Central West Virginia Regional Airport Authority (herein after referred to as “Authority” or “Airport Authority”) is issuing this Request for Proposals (“RFP”) for qualified Vendors (“Vendors”) to provide a **Badging and Access and Control System (BACS)**, which encompasses badge and door monitoring at West Virginia International Yeager Airport. Sealed proposals shall be submitted to the following:

Central West Virginia International Airport Authority
Attention: Operations
100 Airport Road, Suite 175.
Charleston, WV 25311

KEY DATES

Advertisement: Wednesday, January 14, 2026

In-Person Pre-Proposal Meeting: Thursday, January 29, 2026 @ 2pm EST

Deadline for the Submission of Questions and Clarifications: Wednesday, February 5, 2026

Addendum for Questions (if necessary): Thursday, February 12, 2026

Proposals Due: Thursday, February 26, 2026

Notice of Successful Proposer (anticipated): Monday, April 27, 2026

Contract Date (anticipated): Friday, June 26, 2026

INSTRUCTIONS TO PROPOSERS

Each proposer must submit 5 hard copies of the entire proposal, along with one (1) electronic version on flash storage USB device, CD or DVD in a PDF, Microsoft Word (.docx) or comparable format. Proposals not submitted in the manner described herein (including proposals sent solely by facsimile or other electronic means) will be considered non-responsive and subject to rejection. Proposals submitted after the specified due date and time in this RFP will be rejected as late and will not be accepted. Proposals must be enclosed in a sealed envelope, box or package that is clearly marked “Proposal for Badging and Access Control System”.

Please read the requirements thoroughly and ensure that the proposal complies with all requirements noted.

- (1) **PURPOSE:** The purpose of these specifications is to outline the Authority requirements in order to enter into an agreement for:

- **BADGING AND ACCESS CONTROLS SYSTEM**

- (2) **INTENTION:** The intention is to solicit proposals from qualified vendors. There is no intention to disqualify any proposer that can competently meet these requirements.
- (3) **SUBMISSIONS:** Submissions shall include a cover letter signed by a person authorized to commit the proposer to the terms and conditions being proposed. The cover letter shall contain an acknowledgement of any addendum(s) received and shall identify the point of contact for the proposal. Submissions must be submitted on or before the time and date indicated in this RFP. Failure to meet the requirements contained in this RFP will result in the submissions being considered non-responsive.
- (4) **PREPARATION OF SUBMISSION:** The proposer's name and authorized signature must appear on each page that calls for this information. Any costs associated with the development of a proposal will be at the sole expense of the proposing entity.
- (5) **ALTERATIONS/AMENDMENTS TO SUBMISSION:** No proposal may be withdrawn after the deadline without acceptable reasons submitted in writing, and only after the written consent of the Authority, which consent shall be at its sole discretion.
- (7) **SUBSTITUTIONS/CANCELLATIONS OF SUBMISSION:** No substitutions or cancellations will be permitted without the prior written approval of the Authority, at its sole discretion.
- (8) **CONTRACT TERMS and CONDITIONS:** The successful proposer will be required to enter a contract with the Authority. As a quasi-local government and federally supported airport sponsor, the Authority is required to include specific federal, state, and local provisions in contracts. These include, but are not limited to:

choice of law, choice of venue, limitations on liability, ability to cancel due to non-appropriation of funding, and specific FAA federally mandated provisions.

- (9) **TIME ALLOWED FOR ACTION TAKEN:** The Authority reserves the right to hold proposals received for up to sixty (60) calendar days after the proposal due date deadline without acting. Proposers are required to abide by the terms of their proposals for the same period of time.

- (10) **TIME ALLOWED FOR EXECUTION OF CONTRACT:** The successful proposer will be required to finalize a contract with the Authority for presentation to the Airport Authority for approval after receiving notification of a recommendation of award of the contract within sixty (60) days. If contract negotiations are not completed in that timeframe, the Authority will cease negotiations with that proposer and engage in negotiations with the next highest ranked submitting entity.

- (11) **RIGHT TO REJECT/REWARD/WAIVE IRREGULARITIES:** The Authority reserves the right to reject any or all submissions, to waive minor irregularities and informalities, to accept or reject any written exceptions noted, and to make such awards of contract as may be deemed to be the best value and most advantageous to the Authority.

- (12) **ADDENDA:** Submitting proposers shall carefully examine the Requirements and Instructions to submitting proposers. Should the proposer find discrepancies in, or omissions from the requirements or other documents, or should the proposer be in doubt as to their meaning, the proposer should be responsible for requesting written clarification or submitting the question electronically to crwopsrfp@flycrw.com on or before the due date for question or clarification submittals identified in this RFP. Explanations, interpretations, and supplemental instructions shall be in the form of written Addenda posted on the Airport Website and transmitted electronically to all potential proposers who participated in the pre-proposal conference call. No verbal responses shall be binding upon the Authority. All Addenda issued to alter the conditions or requirements contained herein shall be acknowledged by proposers in the submission cover letter.

- (13) **SYNONYM:** Where in this RFP package the term “development” is used, its meaning shall refer to the funding, design, construction, and operation of an aeronautical facility on the proposed site at the West Virginia International Yeager Airport.

(14) **QUESTIONS and CLARIFICATIONS:** Submitting proposers may submit questions in writing to crwopsrfp@flycrw.com. Questions will be collected and answered via an ADDENDA provided to all proposers that attended or signed up to attend the Proposal Meeting. The deadline for submitting questions shall be Thursday, February 5, 2026.

(15) **PREPROPOSAL MEETING:** A pre-proposal meeting is scheduled for Thursday, January 29, 2026 *in the Conference Room located on the second floor of the Airport terminal building*. Attendance is strongly encouraged. If Proposer cannot attend this meeting, alternative arrangements for a site visit must be made prior to this date. All Proposers must either attend the pre-proposal meeting or complete a private meeting prior to the deadline for the submission of questions and clarifications to be considered qualified. All questions and requests for clarification must be received in writing no later than Thursday, February 5, 2026. Responses will be provided in writing electronically to all qualified Proposers no later than Thursday, February 12, 2026. Only responses provided in writing to written requests will be considered official responses as it relates to this RFP.

QUALIFICATIONS/CERTIFICATIONS

Proposals will be considered only from responsible individuals, co-partnerships, corporations, or other private organizations demonstrating that they have the ability to maintain a staff of regular employees adequate to ensure continuous performance of the work. Labor relations measured by standards of compensation, promptness in meeting obligations, and frequency of personnel changes, among other things, will be considered in determining whether a proposer has an established operating organization.

The Proposer shall have previously designed, installed, tested, and deployed a security access control system of the same design and complexity as proposed for airport authority for a minimum of three (3) buildings in the US that are of similar size and complexity of Airport Authority or government building. The security access control system shall have been fully operational at each of these buildings a period of no less than three (3) years from the issued date of this RFP. The Proposer shall provide references for each of the airports.

The Proposer shall have an on-going maintenance and support center located in North America. Subsequent to commissioning, the Proposer shall provide ongoing technical support from a facility located in North America. Location proximity and response time will be factors in the assessment of best value. The Proposer's Project Manager assigned to this Contract shall have over five (5) years of experience performing all project management aspects of a security access control system deployment. The Project Manager cannot be replaced on this project without written approval from the Owner.

The Proposer will supply only new equipment, parts and material currently manufactured at the time of submittal and operated only for testing as part of installation procedure. Equipment and hardware models shall have been utilized in other systems of same configuration as the airport authority proposal. The Proposer shall provide the most current version of software and hardware platform available at the time of install of this Contract.

The Proposer must also have the applicable licenses and certifications to perform all services in this RFP.

PROJECT DESCRIPTION AND REQUIREMENTS

Description:

1. The Airport Authority is pursuing the replacement of Badging and Access Control System that covers the airport terminal and approximately 25 other buildings. It must accommodate 160-200 door/gate controls and process approximately 1,000 badges annually with the capability of expansion. Access Control system must be compatible with current airport authority Honeywell hardware, readers, switches, and panels. Alternatively, project to scrap Honeywell and start over with expansion.
2. Proposal shall include
 - Site assessment of badging system and access control system.

- Procurement, installation, and configuration of badging and access control hardware for two stations and associate software.
 - Integration of access control and badging software into a unified system.
 - Setup of a central monitoring and control command station.
 - User training for Operations staff and airport police.
 - Technical training for on-site support for Operations staff.
 - Ongoing system maintenance and support.
3. Proposal shall provide description of network infrastructure requirements, hardware descriptions and functionality for all systems included in the proposal
- a) Proposal should be for an on-premise or hybrid solution.
 - b) Proposal shall certify compliance with TSA and FAA regulations and must have proven functionality with US airports. References will be requested.
 - c) System must provide the following functionality:
 - IP security systems that includes intrusion and emergency services (i.e. fire) monitoring option.
 - Intelligent door controllers and card readers.
 - SIDA and other badging capabilities and provide possibility of an on-line application/screening capability.
 - Intrusion detection and communications.
 - KPI data reports.
 - Capable of integrating with existing systems.
 - Identity Management Software and integration.
 - Workstation infrastructure capable of running associated security access control systems software at maximum settings/capacity (e.g., Operations & Badging Office) –two stations with future expansion.
 - Include hardware and integration of at least one badge printer and second authentication option. Included hardware and two-step authentication.
- Provide details of warranty coverage for each of the five years included in the RFP
 - Provide details of system support for each level, clearly identifying airport authority capabilities and Proposer requirements. Include response times, remote and onsite capabilities. Include hourly rates of staff, basis for bill and any additional charges that would be included in all response calls. It should be noted that the RFP includes training for airport authority IT staff to handle support to the extent possible.
 - Include project installation plan and timeline.

- The Proposer shall furnish all materials and equipment necessary to complete the job and provide detailed submittals of all materials and equipment to be used on the project. A visual inspection of the Vendor's equipment may be required.
- The Proposer shall furnish sufficient personnel and equipment to complete the project in a continuous manner once work has begun.
- The Vendor's employees shall be required to wear clean and neat uniforms provided by the Proposer and approved by the airport authority.
- Proposer shall also furnish their employees with all the necessary PPE (Personal Protective Equipment) as specified by the Equipment Manufacturer.
- Proposer will be responsible for ensuring that their employees wear all PPE required for safe operation of equipment.
- Proposer will be responsible for ensuring employees are badged at CRW to fully access all areas of the airport required for installation.
- The system shall ensure that the Airport will be able to take advantage of the latest technologies and upgrade features offered at the time of this award.
- The Proposal shall perform the detailed configuration, engineering, installing, and testing for the BACS.
- Proposal should provide full description of technical and maintenance process at all levels including Airport administrative responsibilities.
- Proposer must be able to provide 24/7 phone support to the end user.
- Special effort shall be made to minimize the interruption of airline operations and any disruption of passenger service.

Airport Information

CRW is a non-hub primary airport with 59,328 total operations and 202,428 enplanements for the 12 months ending 12/31/2024. The airport supports commercial, cargo, military, and general aviation operations and is home to a U.S. Customs and Border Protection facility, making it capable of handling international traffic. CRW has one terminal with five gates and plans for a terminal modernization project in the coming years. Passenger traffic is projected to grow steadily, supported by strategic infrastructure upgrades and air service development. The airport utilizes a modern network infrastructure to support operational efficiency and future technology integration.

SPECIFICATIONS

BASE BID

System and Project Management

The Contractor shall provide a base system and all design, configuration, installation and project management that meets all criteria above. The system should be capable of being expanded to accommodate multiple facilities or additional control locations. Please see cost tables included in the Proposer's Questionnaire.

Additional Alternatives

The following options should be quoted separately as additional alternatives.

- Intelligent door controls with alternative technology (2 step authentication)
- Dual authentication readers
- Ability to tie in existing camera system
- Infrastructure hardware and storage
-

Excluded From Bid / Provided by Airport

The Airport will provide:

- Internet
- Telephone communications

Warranty

Proposer should provide details of proposed warranty, system support and maintenance including any software updates required for each of the five years included in the proposal.

END OF SCOPE OF WORK AND SPECIFICATIONS

Submission Scoring Criteria and Evaluation

A selection committee will be established by the Authority to evaluate and score, according to the schedule listed below, all submissions received. Criteria for scoring includes:

Criteria	Percentage
1. Whether the proposed development is for commercial aeronautical purposes and the level of employment.	15%
2. Compliance with the specification requirements and materiality of exceptions noted.	20%
3. Proposed design and timeline for completion.	25%
4. Quality of product(s), warranty, service, and maintenance provided.	25%
5. Past experience, project, and quality of staff	15%
Total	100%

In the process of evaluation, Authority may acquire and utilize, to the extent deemed necessary, information obtained from the following sources:

1. Proposal, including representations and other data contained in the proposal, or other written statements of commitments, such as financial assistance, subcontracting, and references.
2. Other existing information available to Authority, including financial data and records concerning Proposer's performance.
3. Publications, including credit ratings, trade and financial journals or reports.
4. Other sources, including banks, other financial companies, state, county, municipalities, and agencies and other public airports.
5. Background investigations of Proposers submitting proposals may be made to verify information furnished or to secure additional information the Authority may deem necessary or desirable.
6. References

Federally Required Certifications and Statements:

GENERAL CIVIL RIGHTS PROVISION

In all its activities within the scope of its airport program, the Contractor agrees to comply with pertinent statutes, Executive Orders, and such rules as identified in Title VI List of Pertinent Nondiscrimination Acts and Authorities to ensure that no person shall, on the grounds of race, color, national origin, creed, sex, age, or disability be excluded from participating in any activity conducted with or benefiting from Federal assistance.

This provision is in addition to that required by Title VI of the Civil Rights Act of 1964.

The above provision binds the Contractor and subcontractors from the bid solicitation period through the completion of the contract.

If the Contractor transfers its obligation to another, the transferee is obligated in the same manner as the Contractor.

The above provision obligates the Contractor for the period during which the property is owned, used or possessed by the Contractor and the airport remains obligated to the Federal Aviation Administration.

Title VI Solicitation Notice:

As a condition of a grant award, the Sponsor shall demonstrate that it complies with the provisions of Title VI of the Civil Rights Act of 1964 (42 U.S.C. §§ 2000d et seq) and implementing regulations (49 CFR part 21) including amendments thereto, the Airport and Airway Improvement Act of 1982 (49 U.S.C. § 47123), the Age Discrimination Act of 1975 (42 U.S.C. 6101 et seq.), Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. § 794 et seq.), the Americans with Disabilities Act of 1990 (42 U.S.C. § 12101, et seq.), U.S. Department of Transportation and Federal Aviation Administration (FAA) Assurances, and other relevant civil rights statutes, regulations, or authorities, including any amendments or updates thereto. This may include, as applicable, providing a current Title VI Program Plan to the FAA for approval, in the format and according to the timeline required by the FAA, and other information about the communities that will be benefited and impacted by the project. A completed FAA Title VI Pre-Grant Award Checklist is required for every grant application, unless excused by the FAA. The Sponsor shall affirmatively ensure that when carrying out any project supported by this grant that it complies with all federal nondiscrimination and civil rights laws based on race, color, national origin, sex, creed, age, disability, genetic information, in consideration for federal financial assistance. The Department's and FAA's Office of Civil Rights may provide resources and technical assistance to recipients to ensure full and sustainable compliance with Federal civil rights requirements. Failure to comply with civil rights requirements will be considered a violation of the agreement or contract and be subject to any enforcement action as authorized by law.

Title VI List of Pertinent Nondiscrimination Acts and Authorities

During the performance of this contract, the Contractor, for itself, its assignees, and successors in interest (hereinafter referred to as the "Contractor") agrees to comply with the following non-discrimination statutes and authorities; including but not limited to:

- Title VI of the Civil Rights Act of 1964 (42 U.S.C. § 2000d *et seq.*, 78 stat. 252) (prohibits discrimination on the basis of race, color, national origin);
- 49 CFR Part 21 (Non-discrimination in Federally-Assisted programs of the Department of Transportation—Effectuation of Title VI of the Civil Rights Act of 1964) including amendments thereto;
- The Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, (42 U.S.C. § 4601) (prohibits unfair treatment of persons displaced or whose property has been acquired because of Federal or Federal-aid programs and projects);
- Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. § 794 *et seq.*), as amended (prohibits discrimination on the basis of disability); and 49 CFR part 27 (Nondiscrimination on the Basis of Disability in Programs or Activities Receiving Federal Financial Assistance);
- The Age Discrimination Act of 1975, as amended (42 U.S.C. § 6101 *et seq.*) (prohibits discrimination on the basis of age);
- Airport and Airway Improvement Act of 1982 (49 U.S.C. § 47123), as amended (prohibits discrimination based on race, creed, color, national origin, or sex);
- The Civil Rights Restoration Act of 1987 (P.L. 100-259) (broadened the scope, coverage and applicability of Title VI of the Civil Rights Act of 1964, the Age Discrimination Act of 1975 and Section 504 of the Rehabilitation Act of 1973, by expanding the definition of the terms "programs or activities" to include all of the programs or activities of the Federal-aid recipients, sub-recipients and contractors, whether such programs or activities are Federally funded or not);
- Titles II and III of the Americans with Disabilities Act of 1990 (42 U.S.C. § 12101, et seq) (prohibit discrimination on the basis of disability in the operation of public entities, public and private

transportation systems, places of public accommodation, and certain testing entities) as implemented by U.S. Department of Transportation regulations at 49 CFR Parts 37 and 38;

- Title IX of the Education Amendments of 1972, as amended, which prohibits you from discriminating because of sex in education programs or activities (20 U.S.C. § 1681, et seq).

Compliance with Nondiscrimination Requirements:

During the performance of this contract, the Contractor, for itself, its assignees, and successors in interest (hereinafter referred to as the "Contractor"), agrees as follows:

1. **Compliance with Regulations:** The Contractor (hereinafter includes consultants) will comply with the Title VI List of Pertinent Nondiscrimination Acts and Authorities, as they may be amended from time to time, which are herein incorporated by reference and made a part of this contract.
2. **Nondiscrimination:** The Contractor, with regard to the work performed by it during the contract, will not discriminate on the grounds of race, color, national origin), creed, sex, age, or disability in the selection and retention of subcontractors, including procurements of materials and leases of equipment. The Contractor will not participate directly or indirectly in the discrimination prohibited by the Nondiscrimination Acts and Authorities, including employment practices when the contract covers any activity, project, or program set forth in Appendix B of 49 CFR part 21 including amendments thereto.
3. **Solicitations for Subcontracts, including Procurements of Materials and Equipment:** In all solicitations, either by competitive bidding or negotiation made by the Contractor for work to be performed under a subcontract, including procurements of materials, or leases of equipment, each potential subcontractor or supplier will be notified by the Contractor of the contractor's obligations under this contract and the Nondiscrimination Acts and Authorities on the grounds of race, color, or national origin.
4. **Information and Reports:** The Contractor will provide all information and reports required by the Acts, the Regulations, and directives issued pursuant thereto and will permit access to its books, records, accounts, other sources of information, and its facilities as may be determined by the Sponsor or the Federal Aviation Administration to be pertinent to ascertain compliance with such Nondiscrimination Acts and Authorities and instructions. Where any information required of a contractor is in the exclusive possession of another who fails or refuses to furnish the information, the Contractor will so certify to the Sponsor or the Federal Aviation Administration, as appropriate, and will set forth what efforts it has made to obtain the information.
5. **Sanctions for Noncompliance:** In the event of a Contractor's noncompliance with the non-discrimination provisions of this contract, the Sponsor will impose such contract sanctions as it or the Federal Aviation Administration may determine to be appropriate, including, but not limited to:
 - a. Withholding payments to the Contractor under the contract until the Contractor complies; and/or
 - b. Cancelling, terminating, or suspending a contract, in whole or in part.
6. **Incorporation of Provisions:** The Contractor will include the provisions of paragraphs one through six in every subcontract, including procurements of materials and leases of equipment, unless exempt by the Acts, the Regulations, and directives issued pursuant thereto. The

Contractor will take action with respect to any subcontract or procurement as the Sponsor or the Federal Aviation Administration may direct as a means of enforcing such provisions including sanctions for noncompliance. Provided, that if the Contractor becomes involved in, or is threatened with litigation by a subcontractor, or supplier because of such direction, the Contractor may request the Sponsor to enter into any litigation to protect the interests of the Sponsor. In addition, the Contractor may request the United States to enter into the litigation to protect the interests of the United States.

QUALIFICATION AND BUSINESS INFORMATION QUESTIONNAIRE

I. Name of Submitting Entity

Name of firm (exactly as it is to appear on the Agreement):

Principal office address: _____

Telephone Number: _____

Fax number: _____

Form of business entity: (check one)

_____ Corporation

_____ Partnership

_____ Individual

_____ Joint Venture

II. Corporation Statement

If a corporation, complete the following:

Date of incorporated: _____ Place incorporated: _____

Is the corporation authorized to do business in West Virginia? (Check one)

_____ Yes, _____ No If so, as of what date? _____

II. Corporation Statement Continued:

The corporation is held: (check one): _____ Publicly _____ Privately

Furnish the name and title of each officer of the corporation:

OFFICERS:

III. PARTNERSHIP STATEMENT

If a partnership, complete the following:

Date of organization: _____ General partnership _____ or
Limited Partnership _____

Partnership Agreement recorded? _____ Yes _____ No

_____ Date _____ Book _____ Page _____ County _____

Is the partnership authorized to do business in West Virginia? Yes No

Name, address, and partnership share of each general partner:

NAME ADDRESS % SHARE

IV. Joint Venture Statement

If a joint venture, answer the following:

Date of organization: _____ Joint venture recorded? _____ Yes _____ No

_____ _____ _____ _____
Date Book Page County

Has the Joint Venture done business in West Virginia? Yes _____ No _____

Name and address of each Joint Venture member and percent of ownership of each:

NAME	ADDRESS	% SHARE

V. Financial Information

A. Surety Information

Have you ever had a bond or surety canceled or forfeited?

_____ Yes, _____ No If yes, state name of bonding company, date, amount of bond, and reason for such cancellation or forfeiture.

B. Bankruptcy Information

Have any persons listed under the corporation, partnership, and joint venture statements ever been declared bankrupt or entered into a Creditor's Composition Agreement?

_____ Yes, _____ No If yes, state date, court jurisdiction, amount of liabilities, and amount of assets as applicable.

VI. References

List at least three (3) persons or firms with which the proposer has conducted business with within the last five (5) years. One Financial and one medium to large business (airport reference preferred).

Reference No. 1

Name: _____

Firm: _____

Title: _____

Address: _____

Phone: _____

Relationship:

VI. References Continued:

Reference No. 2

Name: _____

Firm: _____

Title: _____

Address: _____

Phone: _____

Relationship:

Reference No. 3

Name: _____

Firm: _____

Title: _____

Address: _____

Phone: _____

Relationship:

PRICING INFORMATION

	Year 1	Year 2	Year 3	Year 4	Year 5
Installation Costs					
Equipment Costs					
Initial Licensing					
Perpetual Licensing					
Maintenance Agreement					
Other					
Total Costs					

Additional door/gate access points – cost each _____

Additional video cameras – cost each _____

Additional Alternative – Access Control Hardware with Secondary Verification

	Year 1	Year 2	Year 3	Year 4	Year 5
Installation Costs					
Equipment Costs					
Initial Licensing					
Perpetual Licensing					
Maintenance Agreement					
Other					
Total Costs					

Additional Alternative – Perimeter Monitoring

	Year 1	Year 2	Year 3	Year 4	Year 5
Installation Costs					
Equipment Costs					
Initial Licensing					
Perpetual Licensing					
Maintenance Agreement					
Other					
Total Costs					

Additional Alternative – LIDAR

	Year 1	Year 2	Year 3	Year 4	Year 5
Installation Costs					
Equipment Costs					
Initial Licensing					
Perpetual Licensing					
Maintenance Agreement					
Other					
Total Costs					

Additional Alternative – Integration of Camera System with Access Control System

	Year 1	Year 2	Year 3	Year 4	Year 5
Installation Costs					
Equipment Costs					
Initial Licensing					
Perpetual Licensing					
Maintenance Agreement					
Other					
Total Costs					

THIS SECTION IS FOR AIRPORT USE ONLY (TO BE REMOVED)

Comparison Grid

		Proposer1	Proposer2	Proposer3	Proposer4
Whether the proposed development is for commercial aeronautical purposes and the level of employment.	15%				
Compliance with the specification requirements and materiality of exceptions noted.	20%				
Pricing Proposed design and timeline for completion.	25%				
Quality of product(s), warranty, service, and maintenance provided.	25%				
Past experience, project, and quality of staff	15%				
Total	100%				
Meets Requirements	Yes or No				

Additional Alternative – Access Control Hardware with Secondary Verification

		Proposer1	Proposer2	Proposer3	Proposer4
Whether the proposed development is for commercial aeronautical purposes and the level of employment.	15%				
Compliance with the specification requirements and	20%				

materiality of exceptions noted.					
Pricing Proposed design and timeline for completion.	25%				
Quality of product(s), warranty, service, and maintenance provided.	25%				
Past experience, project, and quality of staff	15%				
Total	100%				
Meets Requirements	Yes or No				

Comparison Grid: Additional Alternative – Perimeter Monitoring

		Proposer1	Proposer2	Proposer3	Proposer4
Whether the proposed development is for commercial aeronautical purposes and the level of employment.	15%				
Compliance with the specification requirements and materiality of exceptions noted.	20%				
Pricing Proposed design and timeline for completion.	25%				
Quality of product(s), warranty, service, and maintenance provided.	25%				
Past experience, project, and quality of staff	15%				
Total	100%				
Meets Requirements	Yes or No				

Comparison Grid: Additional Alternative – LIDAR

		Proposer1	Proposer2	Proposer3	Proposer4
Whether the proposed development is for commercial aeronautical purposes and the level of employment.	15%				
Compliance with the specification requirements and materiality of exceptions noted.	20%				
Pricing Proposed design and timeline for completion.	25%				
Quality of product(s), warranty, service, and maintenance provided.	25%				
Past experience, project, and quality of staff	15%				
Total	100%				
Meets Requirements	Yes or No				

Comparison Grid: Additional Alternative – Integration of Camera System with Access Control System

		Proposer1	Proposer2	Proposer3	Proposer4
Whether the proposed development is for commercial aeronautical purposes and the level of employment.	15%				
Compliance with the specification requirements and materiality of exceptions noted.	20%				
Pricing Proposed design and timeline for completion.	25%				
Quality of product(s), warranty, service, and maintenance provided.	25%				
Past experience, project, and quality of staff	15%				
Total	100%				
Meets Requirements	Yes or No				

